

WESCO delivers **HOT PRODUCTS**



September 2004

WESCO's in Control

Western Canada's leading distributor of Control Products from



Electrical

Inductive Proximity Switches



E57— Premium+Series

- Rugged stainless steel body
- Extended range



E55— Corrosive Resistant PBT Plastic

- Non-metallic housing
- 12mm, 18mm, or 30mm

Photoelectric Sensors—with PerfectProx Technology

PerfectProx background rejection technology reliably detects targets of different color, reflectance, contrast, or surface shape, while ignoring background objects just a fraction of an inch away.



SM Series TargetLock™ Sensor

- Takes the guesswork out of sensor alignment.
- Simplifies set up to its optimum performance with LED sensing indicator.



E67 Long Range Perfect Prox

- Nema 6P rated with pre-set ranges between 3 to 8 feet –available right out of the box.
- Multiple mounting options with simple trouble-free installation.



E58 Harsh-Duty

- Designed for high pressure, high temperature washdowns, heavy vibration & high shock applications



IT Starters

- Compact, easy-to-program, easy-to-install
- Ranging from 12-850 amps
- 13 models in 4 frame sizes from 65-290mm
- IT Soft Starters are 30-90% smaller than competing soft starters.



E50—Industry Standard Limit Switches

- Flexible, modular design with excellent reliability

Welcome to Hot Products from WESCO Distribution!

This issue of HOT PRODUCTS addresses Installation Simplicity, Energy Consumption, and Application Solutions.

Installation Simplicity - consider products like the Eaton SM TargetLock Sensor, Pass & Seymour Plugtail, and T&B Cobra Pipe clamp.

Energy Consumption - Phillips Optanium electronic ballasts & 25 watt T8 Alto lamps, and the Cooper Compact Fluorescent Downlights contribute technology into energy savings.

Application Solutions - Eaton IT Soft Starts & Proximity Sensors, Cooper Fail Safe Vandal-Proof Fixtures, and P&S Nightlight/GFCI each offer unique application opportunities for residential, commercial, institutional and industrial settings.

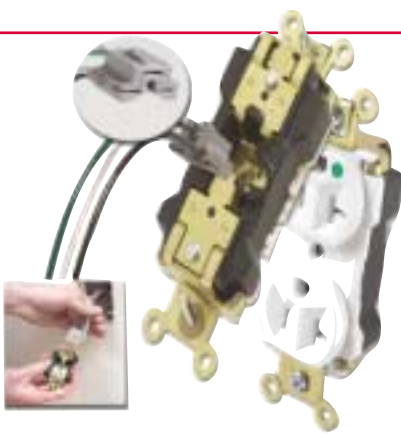
For answers to your questions about the products featured in this issue, or to place an order, contact your local WESCO branch (see back page).

For more information about WESCO Distribution, visit our web-site www.wesco.ca.

Introducing the Plugtail



- ◆ A Plug-In connector that snaps into the back of a PlugTail wiring device
Why? Safe! Reliable! Cost-Effective!
- ◆ Faster installation time—less than a minute
- ◆ Simple rough-in—poly bag to protect connector and wires
- ◆ At finishing—simply plug the connector into the device.
- ◆ **Job Completed! That simple, That Quick!**
- ◆ Available in Hospital Grade & Heavy Duty Spec Grade



Decorator Combination Nightlight/GFCI "Pass & Seymour Exclusive"

- ◆ Bathrooms, Children's bedrooms, Hotel bathrooms
- ◆ New Construction Wire-Up
- ◆ LED is safer: cool to touch & no bulbs that can be removed
- ◆ Energy Efficient & Long lasting (never change bulbs)
- ◆ SafeLock GFCI with Trip Indicator Light meets new 2004 CSA Standard



Wesco Part #	Catalogue #	Description
78-5007-26977	1594-NTLWCC6	Nightlite-White
78-5007-26976	1594-NTLLACC6	Nightlite-Light Almond



Buy \$100 of P&S devices, including a Decorator Combo Nightlight / GFCI Receive a **FREE** Multi-Functional Pocket Knife While quantities last.

OPTANIUM Instant Start Ballasts Smart Solutions for T8 Systems

Optanium is a high-efficiency electronic ballast family that combines maximized energy savings with maximum versatility to customize a T8 system matched to your requirements.

- 2 versions available to offer flexibility - maximize energy savings without sacrificing light output
- Consumes less input watts than standard efficiency electronic ballasts lowering your energy costs
- Centium® Technology (<10% THD & >90% power factor)
- Independent lamp operation
- Operates between 40kHz and 54kHz
- Suitable for cold temperature situations
- Auto re-strike capability



www.advsoctransformer.com

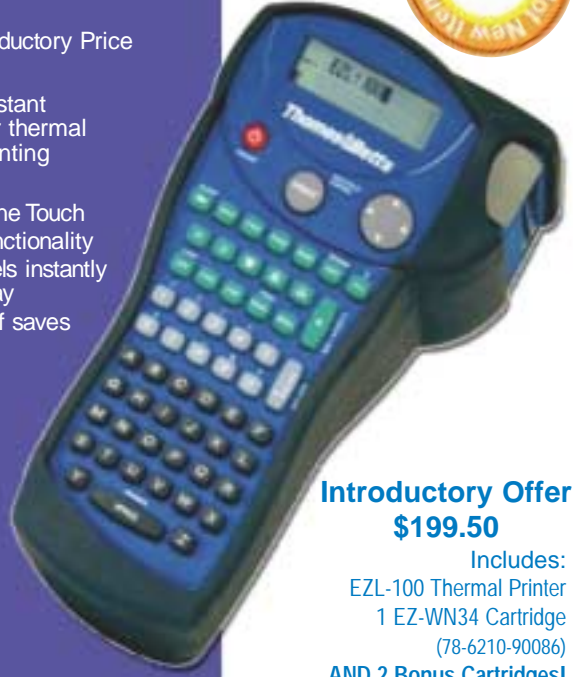


Thomas & Betts

EZL-100 Thermal Label Printer



- Affordable**
 - ◆ Super Introductory Price
- Durable**
 - ◆ Impact resistant
 - ◆ Non-Smear thermal transfer printing
- Easy to Use**
 - ◆ Exclusive One Touch "Hot Key" functionality creates labels instantly
 - ◆ Backlit display
 - ◆ Auto Shut-off saves battery life
 - ◆ Multiple line printing



**Introductory Offer
\$199.50**

Includes:
EZL-100 Thermal Printer
1 EZ-WN34 Cartridge (78-6210-90086)
AND 2 Bonus Cartridges!
WN34 3/4" Cartridge 78-6210-90083
WN12 1/2" Cartridge 78-6210-90082

Thomas & Betts



The Cobra™ Pipe and Cable Clamp Advantage Take a Real Bite out of Installation Time!

- ♦ One-piece assembly—no lost parts / one hand install—time & money savings
- ♦ Universal bolt head—use almost any tool to install—faster, easier install
- ♦ “Universal” Clamp—works on EMT, Rigid & Cable—fewer sku's required
- ♦ Parallel Strut Hooks—less space on strut / closer spacing—more pipes can be installed / faster retrofits



Wesco Part #	Catalogue #	Description
61-6013-10698	CPC050	½-EMT/RIGID
61-6013-10700	CPC075	¾-EMT/RIGID
61-6013-10702	CPC100	1-EMT/RIGID
61-6013-10704	CPC125	1-¼-EMT/RIGID
61-6013-10706	CPC150	1-½-EMT/RIGID
61-6013-10708	CPC200	2-EMT/RIGID
61-6013-10712	CPC300	3-EMT/RIGID

With every Cobra Clamp purchase of \$200 or more receive a FREE Cobra T-Shirt.

While quantities last.



Cooper Lighting Portfolio Series

Designed and engineered with the quality difference you demand
Portfolio raises the standard for architectural grade recessed lighting.



- ♦ Recessed Compact Fluorescent
- ♦ Recessed Incandescent
- ♦ Recessed HID
- ♦ Recessed Low Voltage
- ♦ Recessed Surface

Wesco Part #	Catalogue	Description
62-3960-92120	PD6	6" COMPACT-FLOUR-FRAME
62-3960-92115	6HC	6" HORZ-CLEAR-TRIM
62-3960-92116	6VC	6" VERT-CLEAR-TRIM
62-3960-92127	PD8	8" COMPACT-FLOUR-FRAME
62-3960-92123	8HC	8" CLEAR-HORZ-TRIM

Maybe you don't
need a bigger budget,
maybe you need
a new light.



TURN ON THE SAVINGS
We'll show you how.

- * Lowest energy consuming 4 foot T8 lamp
- * 25% energy savings vs. standard 32W T8
- * 95% lumen maintenance and 85 CRI
- * 25 000 hours rated average life (instant start ballast, 12 hr. starts)



PHILIPS



Fail-Safe provides simple solutions for a complex world.

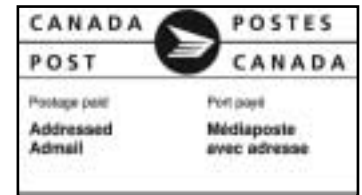
- ♦ Designed for exceptional performance and structural integrity.
- ♦ Correctional facilities, clean rooms, public access areas and hospitals are typical applications.
- ♦ Vandal-resistant fixtures provide long term value through durability, energy efficiency and wet location construction features.
- ♦ Fail-Safe engineering expertise also includes fixtures for the medical industry, security lighting, control systems and specialty hardware.

Get in the RACE!

Win Big with WESCO & Eaton



WESCO Distribution
475 Hood Road
Markham, ON L3R 0S8
Postage Guaranteed



During the Months of September & October 2004



Purchase a minimum of **\$1000.00** of Eaton Sensors or Pushbuttons and receive a **\$50.00** Canadian Tire or Sears Gift Certificate.



E30 Square Multifunctional pushbutton

Have a VFD application/requirement?
Buy an **SVX9000**, **BP9000** or **MVX9000 Drive** and receive a **\$100.00** Canadian Tire or Sears Gift Certificate.

WESCO Control & Automation Specialists can assist you with any control application.

18 Fully Stocked Competitive Priced Locations in Western Canada!

Abbotsford, BC
Tel: 604-856-7873
Fax: 604-859-5396

Kamloops, BC
Tel: 250-374-2112
Fax: 250-372-8044

Calgary, AB
Tel: 403-253-7561
Fax: 403-258-0210

Regina, SK
Tel: 306-525-5841
Fax: 306-347-0706

Burnaby, BC
Tel: 604-299-5566
Fax: 604-299-5547

Kelowna, BC
Tel: 250-862-8200
Fax: 250-860-0060

Red Deer, AB
Tel: 403-343-2113
Fax: 403-340-8210

Saskatoon, SK
Tel: 306-242-1296
Fax: 306-934-6561

Richmond, BC
Tel: 604-270-7873
Fax: 604-273-3299

Prince George, BC
Tel: 250-562-3306
Fax: 250-562-4832

Edmonton, AB
Tel: 780-452-7920
Fax: 780-451-2195

Winnipeg, MB
Tel: 204-633-3000
Fax: 204-633-9157

Surrey, BC
Tel: 604-599-1100
Fax: 604-599-1119

Nanaimo, BC
Tel: 250-758-1777
Fax: 250-758-2429

Grande Prairie, AB
Tel: 780-539-2110
Fax: 780-539-2120

Castlegar, BC
Tel: 250-365-0545
Fax: 250-365-0969

Victoria, BC
Tel: 250-382-7265
Fax: 250-382-5334

Fort McMurray, AB
Tel: 780-799-4337
Fax: 780-799-4475

WESCO International is a Fortune 500 holding company whose primary operating entity is WESCO Distribution, a leading distributor of MRO (maintenance, repair, and operating) products and procurement outsourcing services. WESCO operates over 350 full service branches throughout North America and around the World. Major markets served include industrial, construction, government and data communications.



For more information call 1-866-WESCOCA (937-2622) or visit our web site at www.wesco.ca