

WESCO delivers **HOT PRODUCTS**



February 2004

Welcome to Hot Products from WESCO Distribution!

Energy Consumption, Personal Safety, and Environmental Preservation are big issues in today's world.

This issue of HOT PRODUCTS addresses these concerns, by presentation of new innovative products:

Safety - products to protect workers – GCM wiring devices, Window View Fusible Switches and Ready-Glo Stairway Illumination

Energy Savings – Econ-O-Watt HPS lamps and Micro Drives

Environmental Pollution – Dark Sky Friendly Lighting

For answers to your questions about the products featured in this issue, or to place an order, contact your local WESCO branch (see back page).

For more information about WESCO Distribution, visit our web-site www.wesco.ca.

Give SAFETY the Green Light, and Hazardous Conditions the Red Light



Green LED

Proper ground continuity throughout the cordset and back to the panel.



Red LED

Either a ground continuity fault or miswire in the cordset, or even a problem in both.



No LED

Either there's an open hot or open neutral conductor in the cordset, or a hot/ground reversal.

The smartest plugs and connectors you can choose!

GCM Features: Designed for your SAFETY, Power Status Indication, Ground Continuity Monitoring, Multiple dual colour LEDs to speed trouble shooting.

For enhanced safety and productivity see your WESCO branch or sales representative for more details.

FREE SAFE SITE TOUR - Value Added Money Saving Offering

Has anyone offered to do a Safe-Site Facility tour to review your facilities wiring device safety situation?

Ask your WESCO Sales Rep to arrange a FREE facility safety survey!

The SAFESITE Facility Safety Plan spots potential safety problems, with reference to wiring devices, suggests quick, cost effective fixes and helps avoid injuries, liability and downtime.

Free Safe Site Tour

Prime Movers - Pass & Seymour Set the Standards

Free Flash Light

Buy 10 each of eligible MaxGrip plugs and connectors, receive a FREE Glo Lite "Glow in the Dark" Flashlight (while quantities last).

Max Grip Features: One piece construction, HD Nylon construction, ready to wire

Free Multi-Driver Screwdriver

Buy \$100 worth of eligible Turnlok devices and receive a FREE Multi-Driver Screwdriver

Turnlok Features: impact resistant nylon face & body, ready to wire, easy to grip ribs on back body



Pass & Seymour
legrand

Extreme Teck Connectors Designed by end users for end users



STAR TECK

- ◆ Low profile gland nut fits tight spaces and tightens with screwdrivers or wrenches
- ◆ "Power Grip" grounding ring - 360 degree dependable ground
- ◆ Corrosion resistant Aluminum or Steel/ Malleable iron construction
- ◆ Broad range-taking - fewer connector sizes required



STAR TECK XP

Hazardous Location Connectors

- ◆ Compact, low profile design installs and disconnects easier & faster
- ◆ Requires less time and space to install
- ◆ High visibility red union identifies hazardous location use

Thomas & Betts

Buy a box of 20 Extreme Connectors receive 1 FREE WM-0-9 Wire Marker Booklet.

Take time to look and get the full picture!

Introducing the SAFER Heavy Duty Safety Switches with a great view!

Features:

- ◆ Laminated safety glass window provides unrestricted view of blade indication.
- ◆ Full window provides better view of fuse presence, condition, type & rating without opening door.
- ◆ Quick identification of blown fuses when used in conjunction with blown fuse indication



EATON

Electrical

Are you paying too much for Energy Costs?

HPS Solutions

INSTANT RESTRIKE DUAL ARC-TUBE HPS

- 80% light output within 1-2 minutes after power interruption
- Increases the rated life to 40,000 hrs. reducing maintenance costs

ECON-O-WATT HPS

Save money on your energy costs when you replace 400W and 250W Standard HPS with Philips 360W or 225W Econ-o-watt HPS



PHILIPS

www.philips.ca

Contact WESCO for a FREE Facility Lighting Audit!

See

what you've been missing!

- Bright White Light
- Improved Worker Accuracy
- Positive Worker Perception
- No Shut-off Required*
- TCLP Compliant*
- Open Fixture Rated

*exclusive to Philips



RetroWhite

Replace yellow light with crisp, bright white light with **Just a Simple Twist!**

MasterColor HPS-RetroWhite operates on HPS Ballasts

- 85%+ lumen maintenance - 85CRI
- Ideal for 24 hours-a-day, 7 days-a-week operations
- Patent-pending coil design offers protection for open fixture rating
- Uses low-mercury ALTO lamp technology



PHILIPS

www.mastercolor.com

Attention!

Building Managers, Contractors, Plant Safety Managers,
Schools, Hospitals, Municipalities and Theatres

NEW from Ready-Lite - READY-GLOW
and Lumacell - LUMA-PATH



Powered by ECOGLO, these non electrical SITE SAFETY products are long lasting, path finding systems, designed for use in stairways - public & emergency exits, that absorb overhead light and then glow green in the dark.

- ◆ no maintenance and minimal cleaning
- ◆ a steady photo-luminescence glow lasts up to 3 hrs
- ◆ used indoors or outdoors - UV stable
- ◆ visible from a minimum of 30 feet in a blackout
- ◆ mounts on railings, steps and walls maintaining performance for the equivalent of 10 yrs

Call your WESCO rep for a demo or further information.

Thomas & Betts

MVX9000 Sensorless Vector AC Drives

Free Offer
"Test the Best"

The perfect adjustable frequency microdrive for low horsepower applications

Features

- ◆ 230V Single Phase in, 3 Phase out Operation
- ◆ Digital display with integrated Potentiometer
- ◆ Removable remote mounting keypad
- ◆ Line / Load side wiring for replacement starter applications



EATON

Electrical

Dark Sky Friendly Fixtures by COOPER Lighting



Dark Sky Friendly Lighting, through the International Dark-Sky Association (IDA) focuses on improving the effectiveness of night-time lighting, by preserving dark skies through the reduction of light pollution. Quality Outdoor lighting creates a significant impact on the nighttime environment for all walks of life. Advanced technology lighting manufacturers such as Cooper Lighting have designed several fixture types which meet the DARK SKY specifications. A sampling is shown below.

Good

- Wally Cutoff
- ◆ Glass Lens
 - ◆ Tri-Tap Ballast
 - ◆ Dark Sky Cutoff Visor
 - ◆ 70-150w HPS, 70w & 100w MH



Wally Cutoff

Better

- Z-Pak Cutoff
- ◆ Glass Lens
 - ◆ Bronze Colour
 - ◆ Tri-Tap Ballast
 - ◆ 100w & 150w HPS, 100w & 175w MH



Z-Pak Cutoff

BEST!



Impact Wedge



Vision Area



Impact Trapezoid



Vision Wall



Quarter Sphere

WIN A FREE GIFT
if you answer the question correctly!

What is the name of WESCO's order On-Line website?

Find the answer on www.wesco.ca.

Answer: _____

WESCO Distribution
 475 Hood Road
 Markham, ON L3R 0S8
Postage Guaranteed



I'm interested in samples and/or a demo on the following:

- P&S GCM Ground Continuity Monitoring Plugs & Connectors
- SAFE-SITE Facility Safety Survey Tour
- P&S Max Grip Plugs & Connectors
- P&S TURNLOK Devices
- EATON | Electrical MVX9000 Vector Drives
- EATON | Electrical HD Safety Switches with Viewing Window
- Cooper Dark Sky Wallpaks and Floodlights
- Philips RetroWhite or Dual Arc Tube HPS lamps
- WESCO / Philips – a FREE Facility Lighting Audit
- T&B Extreme Teck Connectors
- LUMA-PATH or READY-GLOW Path-Finding Ltg
- WESCO Linecard

Name: _____

Company: _____

Position: _____

Address: _____

City, Prov.: _____

Postal Code: _____

Phone #: _____

Fax #: _____

E-Mail: _____

Fax Back at (604) 299-5548

18 Fully Stocked Competitive Priced Locations in Western Canada!

Abbotsford, BC
 Tel: 604-856-7873
 Fax: 604-859-5396

Kamloops, BC
 Tel: 250-374-2112
 Fax: 250-372-8044

Calgary, AB
 Tel: 403-253-7561
 Fax: 403-258-0210

Regina, SK
 Tel: 306-525-5841
 Fax: 306-347-0706

Burnaby, BC
 Tel: 604-299-5566
 Fax: 604-299-5547

Kelowna, BC
 Tel: 250-862-8200
 Fax: 250-860-0060

Red Deer, AB
 Tel: 403-343-2113
 Fax: 403-340-8210

Saskatoon, SK
 Tel: 306-242-1296
 Fax: 306-934-6561

Richmond, BC
 Tel: 604-270-7873
 Fax: 604-273-3299

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 Tel: 780-452-7920
 Fax: 780-451-2195

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 Tel: 204-633-3000
 Fax: 204-633-9157

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 Tel: 604-599-1100
 Fax: 604-599-1119

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 Fax: 780-539-2120

NEW! RESI Direct
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Fax: 604-599-1119

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 Fax: 250-382-5334

Fort McMurray, AB
 Tel: 780-799-4337
 Fax: 780-799-4475

WESCO International is a Fortune 500 holding company whose primary operating entity is WESCO Distribution, a leading distributor of MRO (maintenance, repair, and operating) products and procurement outsourcing services. WESCO operates over 350 full service branches throughout North America and around the World. Major markets served include industrial, construction, government and data communications.



For more information call 1-866-WESCOCA (937-2622) or visit our web site at www.wesco.ca